



## Press release - May 11, 2018

### Opus wins new concession in Chile

Opus has won a public tender and signed a 9-year vehicle inspection concession in Arica, Chile.

Opus' Vehicle Inspection division has signed a new contract with El Ministerio de Transportes y Telecomunicaciones in Chile, to design, build and operate a vehicle safety inspection program in the region of Arica, using the most advanced technologies and efficient management practices.

The program includes two stations in the port city of Arica, one serving light-duty vehicles, and the other both heavy- and light-duty vehicles. The concession is expected to generate approximately SEK 120 million in net revenues over the 9-year concession.

"This will be our fifth vehicle inspection program in Chile, expanding our footprint in this important market. We are excited about building a long-term partnership with the region of Arica. We expect to start the program in Q4 2018", said Alfredo R. Granai, President, Latin America.

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Opus Group AB (publ)

**For additional information, please contact:**

Lothar Geilen, CEO  
Phone: +46 31 748 34 00  
E-mail: lothar.geilen@opus.se

Helene Carlson, Director of Corporate Communications & Investor Relations  
Phone: +46 765 25 84 93  
E-mail: helene.carlson@opus.se

**About Opus**

Opus is a technology-driven growth company in the *vehicle inspection* and *intelligent vehicle support markets*. The company has a strong focus on customer service and innovative technology within emission and safety testing and intelligent vehicle support. Opus had approximately SEK 1.9 billion in revenues in 2017 with solid operating cash flow and good operating profitability. Opus' plan is to reach USD 400 million in revenues and USD 100 million in EBITDA by 2021. The majority of the growth is estimated to come from the international expansion of the vehicle inspection business, with a primary focus on the Latin American and Asian markets, and the expansion of the intelligent vehicle support business. With approximately 2,200 employees, Opus is headquartered in Gothenburg, Sweden. Opus has 34 regional offices, 24 of which are in the United States and the others in Sweden, Argentina, Chile, Mexico, Peru, Pakistan, United Kingdom, Germany and Australia. Opus has production facilities in the U.S. in Hartford, Ann Arbor and Tucson. The Opus share is listed on Nasdaq Stockholm.

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