Opus Group AB (publ)

Interim report Q2, 2018

January 1 - June 30, 2018

Report period April – June 2018

- Net sales in the period amounted to SEK 651 million (475), a growth of 37.1%. In constant currencies and adjusted for acquisitions, the organic growth amounted to 11.8%.
- EBITDA amounted to SEK 142 million (90), corresponding to an EBITDA margin of 21.9% (19.0).
- EBITA amounted to SEK 108 million (60), corresponding to an EBITA margin of 16.6% (12.6).
- Net financial income/expense includes net foreign exchange differences of SEK -48 million (-8). The majority part of the exchange rate loss for the period is attributable to the depreciation of the Argentine peso against the USD.
- Profit/loss for the period amounted to SEK -27 million (28).
- Cash flow from operating activities amounted to SEK 111 million (32) and Free cash flow amounted to SEK 44 million (-22).

Report period January – June 2018

- Net sales in the period amounted to SEK 1,206 million (904), a growth of 33.5%. In constant currencies and adjusted for acquisitions, the organic growth amounted to 10.3%.
- EBITDA amounted to SEK 243 million (162), corresponding to an EBITDA margin of 20.1% (17.9).
- EBITA amounted to SEK 177 million (102), corresponding to an EBITA margin of 14.7% (11.2).
- Net financial income/expense includes net foreign exchange differences of SEK -54 million (-9). The majority part of the exchange rate loss for the period is attributable to the depreciation of the Argentine peso against the USD.
- Profit/loss for the period amounted to SEK -17 million (37).
- Cash flow from operating activities amounted to SEK 151 million (83) and Free cash flow amounted to SEK 30 million (-12).

Financial overview

	3 months [1]		6 months [2]		12 months	
SEK millions	**2018**	**2017**	**2018**	**2017**	**LTM [3]**	**2017**
Net sales	651	475	1,206	904	2,160	1,858
EBITDA	142	90	243	162	389	308
EBITDA margin	21.9%	19.0%	20.1%	17.9%	18.0%	16.6%
EBITA	108	60	177	102	264	188
EBITA margin	16.6%	12.6%	14.7%	11.2%	12.2%	10.1%
Profit/loss for the period	-27	28	-17	37	21	74
Cash flow from operating activities	111	32	151	83	253	186
Free cash flow [4]	44	-22	30	-12	1	-42
Net debt [5]	1,633	884	1,633	884	1,633	966
Net debt / EBITDA, times [6]	3.45	2.61	3.45	2.61	3.45	3.03
Equity [5]	1,030	936	1,030	936	1,030	947
Equity/Total assets ratio [5]	26.2%	29.7%	26.2%	29.7%	26.2%	28.4%

[1] *Quarter 2: April 1 - June 30.*
[2] *January 1 - June 30.*
[3] *Last 12-months: July 1, 2017 - June 30, 2018.*
[4] *Cash flow from operating activities minus investments in tangible and intangible fixed assets.*
[5] *As per end of period.*
[6] *Net debt as per end of period divided by Last 12-months EBITDA adjusted for proforma accounts for acquired businesses.*

For definitions of key ratios, see Opus Group´s annual report 2017.

CEO letter

Growth across all business segments

The second quarter of 2018 showed substantial growth in both divisions and strong operational performance across all segments. Net sales grew by 37% to SEK 651 million. The growth was supported by acquisitions of Autologic, Gordon-Darby and VTV Argentina as well as good organic growth of 12%. The organic growth was mainly driven by EaaS expansion in California and Pennsylvania and the Intelligent Vehicle Support division.

Our EBITDA improved by 58% to SEK 142 million, achieving an EBITDA margin of 22% compared to 19% in Q2 last year, while EBITA improved by 80% to SEK 108 million, a margin of 17%. Despite strong operating profit in the second quarter, the net income was SEK -27 million. Net income was negatively affected by one-off items such as a pick-up of amortization of intangible assets from the acquisition of Gordon-Darby relating to Q1, financial expenses from the refinancing of the bond loan and significant exchange losses from valuation of intra-group loans denominated in USD. The exchange losses are mainly related to the drop of the Argentine peso (ARS) during Q2.

The Vehicle Inspection U.S. & Asia segment delivered a strong EBITDA margin of 26% (23%), despite start-up expenses resulting from the implementation of vehicle inspection projects in Punjab and Sindh province in Pakistan.

Vehicle Inspection Europe delivered solid results with increases in revenues of 7% and EBITDA of 14%. The growth is due to higher volumes, driven by strong market share development on a slightly weaker total market, and increased average revenue per inspection.

Our Vehicle Inspection Latin America segment revenues increased by 36% to SEK 17 million, which included one month of the VTV operations in Argentina. The acquisition of VTV will improve Opus' foothold in Argentina and contribute to a stronger organization in Latin America. Even though we are impacted by a weak currency, the underlying business in Argentina is performing well and according to plan in local currency. In accordance with our concession agreements in Argentina, Opus is entitled to an annual fee increase matching local inflation. Long-term we see a good potential in the Argentinian market with increasing vehicle population and improving compliance rate.

Intelligent Vehicle Support also improved its performance. The turnaround of Autologic continues well as evidenced by the division's margin increase. We are preparing an important new product release for IVS in the coming quarter, which will strengthen the product offering of both Autologic and Drew Technologies.

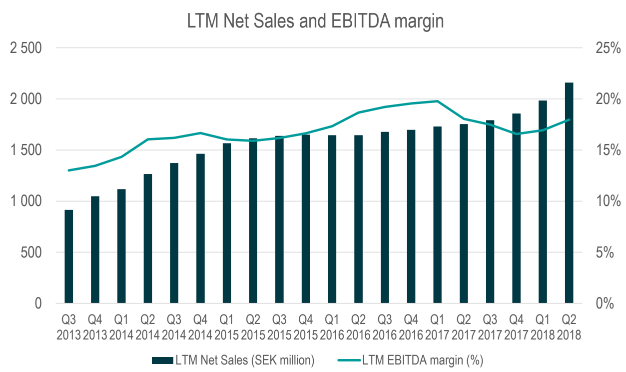
During the second quarter we successfully issued a new bond of SEK 500 million at attractive terms. The net proceeds were primarily used for refinancing purposes of the bond maturing November 2018.

We will continue to focus on a timely implementation of the various programs under development, on securing re-wins of our existing programs when they come up for bid, and on evaluating opportunities to continue to grow our business. I am excited to continue our successful journey.

Gothenburg in August 2018
Lothar Geilen
CEO

Highlights second quarter 2018

- Net sales: SEK: **651** million
- Net sales growth: **37%** (12% organic)
- EBITDA: SEK **142** million
- EBITDA margin: **22%**
- Acquisition of VTV



Financial result

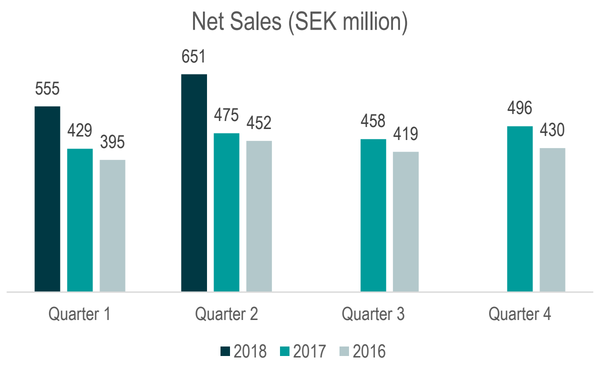
The Group´s sales and result

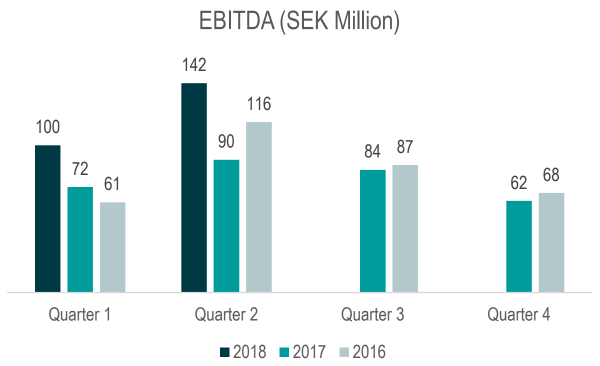
April – June 2018

- Net sales for the quarter amounted to SEK 651 million (475). Reported net sales is 37.1% higher for the Group compared to previous year. Revenue has been positively affected by the acquisition of Autologic, finalized in June 2017, by the acquisition of Gordon-Darby, finalized in January 2018 and by the acquisition of the VTV companies, finalized in May 2018. The organic growth (i.e. in constant currencies and adjusted for acquisitions) amounted to 11.8%.
- EBITDA amounted to SEK 142 million (90), corresponding to an EBITDA margin of 21.9% (19.0). The improved margin is mainly driven by acquisitions and increased volumes in the EaaS business.
- Depreciation and amortization amounted to SEK -82 million (-49), of which depreciation of tangible assets amounted to SEK -35 million (-30) and amortization of intangible assets amounted to SEK -48 million (-19). The increase in amortization of intangible assets is primarily due to the acquisition of Gordon-Darby. During the quarter, the purchase price allocation for the acquisition was finalized and amortization of SEK -11 million for the period February-March 2018 affected the second quarter results.
- The Group´s net financial items amounted to SEK -79 million (-23), whereof net interest amounted to SEK -20 million (-13), unrealized foreign exchange differences to SEK -48 million (-8) and other financial items to SEK -11 million (-2). During the quarter, the Argentine peso (ARS) has weakened significantly against the USD. Due to the fact that the group´s Argentinian subsidiaries have loans in USD from the parent company, the companies have reported significant exchange rate losses on the intra-group loans. Other financial items include the premium of SEK -6 million that the Group paid in connection with early repayment of the bond loan in May 2018.
- The reported income tax includes a tax effect of SEK -17 million relating to exchange rate gains not recognized as income but reported directly against equity.
- Profit/loss for the period amounted to SEK -27 million (28).

January – June 2018

- Net sales for the period amounted to SEK 1,206 million (904). Reported net sales is 33.5% higher for the Group compared to previous year. Revenue has been positively affected by the acquisition of the three vehicle inspection concessions in Córdoba, Argentina, finalized in March 2017, by the acquisition of Autologic, finalized in June 2017, by the acquisition of Gordon-Darby, finalized in January 2018 and by the acquisition of the VTV companies, finalized in May 2018. The organic growth (i.e. in constant currencies and adjusted for acquisitions) amounted to 10.3%.
- EBITDA amounted to SEK 243 million (162), corresponding to an EBITDA margin of 20.1% (17.9). The improved margin is mainly driven by acquisitions and increased volumes in the EaaS business.
- Depreciation and amortization amounted to SEK -133 million (-100), of which depreciation of tangible assets amounted to SEK -65 million (-61) and amortization of intangible assets amounted to SEK -68 million (-39). The increase in amortization of intangible assets is primarily due to the acquisition of Gordon-Darby.
- The Group´s net financial items amounted to SEK -104 million (-39), whereof net interest amounted to SEK -36 million (-27), unrealized foreign exchange differences to SEK -54 million (-9) and other financial items to SEK -15 million (-3). During the year, the Argentine peso (ARS) has weakened significantly against the USD. Due to the fact that the group´s Argentinian subsidiaries have loans in USD from the parent company, the companies have reported significant exchange rate losses on the intra-group loans. Other financial items include the premium of SEK -6 million that the Group paid in connection with early repayment of the bond loan in May 2018.
- The reported income tax includes a tax effect of SEK -22 million relating to exchange rate gains not recognized as income but reported directly against equity.
- Profit/loss for the period amounted to SEK -17 million (37).





Financial position

Cash and cash equivalents

Cash and cash equivalents at the end of the period amounted to SEK 342 million (compared with SEK 643 million at the beginning of the year), whereof SEK 44 million is only available to the Group for special purposes attributable to a contractual investment fund for one of the states in the United States. Consequently, available cash and cash equivalents at the end of the period amounted to SEK 298 million.

Interest bearing debt and net debt

The Group´s interest bearing debt at the end of the period amounted to SEK 1,975 million compared with SEK 1,608 million at December 31, 2017. The change is primarily due to the new bank loan of USD 35 million (SEK 274 million) raised in connection with the acquisition of Gordon-Darby and the appreciation of the USD in relation to the SEK.

During the second quarter of 2018, Opus issued a senior unsecured bond loan of SEK 500 million with a tenor of four years on the Nordic market. In connection with this, Opus redeemed all outstanding bonds on the SEK 500 million bond loan due to expire in November 2018.

The Group´s net debt amounted to SEK 1,633 million (966 per December 31, 2017) at the end of the period, corresponding to 3.45 times the Group´s EBITDA on a last 12-months basis, adjusted for proforma accounts from acquired businesses.

Opus Group´s bond and loan agreements include customary terms and conditions and undertakings. The bond and loan agreements contain three financial covenants, which consist of interest coverage ratio, Net debt/EBITDA ratio and minimum cash requirements.

Equity

Equity attributable to equity holders of the parent company at the end of the period amounted to SEK 1,034 million (940 per December 31, 2017), equivalent to SEK 3.56 per share outstanding at the end of the year before dilution. In 2018, exchange rate gains not recognized as income but reported directly over equity have positively impacted equity by SEK 109 million of which SEK 101 million consists of exchange rate gains from intra-group loans reported directly over equity and SEK 9 million consists of translation differences on foreign operations.

Equity/Total assets ratio at the end of the period amounted to 26.2% compared with 28.4% and the beginning of the year.

Cash flow

Cash flow from operating activities in the first six months amounted to SEK 151 million (83), including a change in working capital of SEK 9 million (-29).

Cash flow from investing activities amounted to SEK -707 million in the first six months (-244). Cash flow related to acquisitions amounted to SEK -544 million (-123). Investments in tangible fixed assets amounted to SEK -115 million (-93) and primarily consisted of machinery and equipment related to the company´s business model with EaaS contracts and investments in new vehicle inspection stations in Argentina and Chile. Investments in intangible fixed assets amounted to SEK -5 million (-1). The Groups´s Free cash flow amounted to SEK 30 million (-12). Other investing activities include earnout paid of SEK -21 million (-22).

Cash flow from financing activities amounted to SEK 254 million (185) in the first six months and primarily comprised the new bank loan of USD 35 million raised in connection with the acquisition of Gordon-Darby, SEK -5 million net in connection with the refinancing of the bond loan and dividends paid to the parent company shareholders of SEK -15 million.

Other information

Significant events during the period and after the end of the period

For more detailed information on events during the period and after the end of the period see the Group´s website: www.opus.global.

New division and new operational organization

At the beginning of 2018, Opus formed the new division Intelligent Vehicle Support to focus its offerings within service, repair and support of modern vehicles and to address the technological challenges faced by repair shops following the increasing complexity of vehicles. In conjunction with the formation of the new division, the Group's other division, Vehicle Inspection, was divided into three geographical segments U.S. & Asia, Europe and Latin America.

Acquisition of Gordon-Darby Inc.

In January 2018, Opus acquired 100% of the shares in Gordon-Darby Inc. The purchase price was approximately USD 55 million (approximately SEK 434 million) on a cash and debt-free basis. Gordon-Darby is a leading U.S.-based government services company specializing in vehicle inspection. The company is headquartered in Louisville, Kentucky, and operates in Arizona, New Hampshire and Texas. Gordon-Darby has been consolidated into Opus accounts as of January 1, 2018.

Settlement reached in legal dispute in the U.S.

At the end of February 2018, Opus and Pradeep Tripathi entered into a settlement agreement in the lawsuit against Opus Group AB (publ) and Opus Inspection, Inc. that was filed by Tripathi and one of his companies, Nexus Environmental LLC, in June 2017. Under the terms of the settlement, the parties exchanged releases with respect to all claims (including claims regarding anti-competitive conduct) and agreed upon a payout schedule expressly intended to substitute for the earnout payments which would otherwise become due to Tripathi under the Systech acquisition agreement. More detailed information on the settlement agreement is described in Opus´ Annual report 2017.

Refinancing of bond loan

At the end of May 2018, Opus issued a new corporate bond of SEK 500 million with the purpose of refinancing the company's outstanding SEK 500 million bond with final maturity on November 20, 2018 ("November 2018 bonds").

The new bond loan has a tenor of four years and was issued in the Nordic market. In conjunction with this, Opus prematurely redeemed all outstanding November 2018 bonds at an amount corresponding to 101% of the nominal amount.

Acquisition of VTV
On May 29, 2018 Opus acquired 100% of the shares in the two Argentinian vehicle inspection companies VTV Norte SA and VTV Metropolitana SA (together "VTV"). The acquired companies hold vehicle inspection concessions in the province and city of Buenos Aires, Argentina. The total purchase price amounted to approximately EUR 11 million (approximately SEK 110 million) on a cash and debt-free basis. The acquisition of VTV will strengthen Opus´ position in both Argentina and in the Latin American vehicle inspection market. The VTV companies have been consolidated in Opus accounts as of May 29, 2018.

Employees
The average number of employees during the first six months of 2018 amounted to 2,270 (1,879). At the end of the period the number of employees amounted to 2,446 (1,922).

Transactions with related parties
A provision for earnout for the acquisition of Systech 2008 has been accounted for to Lothar Geilen (the Group´s CEO) in his role as the former owner. More information on the terms of the agreement for the earnout is described in note 19 for the Group in the Opus Annual report 2017.

Brian Herron, president of Intelligent Vehicle Support, is entitled to additional consideration paid in accordance with the acquisition agreement for Drew Technologies. For more information see note 19 for the Group in the Opus Annual report 2017.

Risks and uncertainty factors
Opus applies a risk management model in which potential risks are identified and evaluated using a five-point scale based on likelihood and impact. Identified risks are assigned to one of three categories – Environment risks, Operational risks and Financial risks. A detailed description of the parent company and subsidiaries' risks and risk management is provided in Opus Group's Annual Report 2017.

During the second quarter of 2018, the Argentine peso (ARS) has lost significantly in value against the USD. Due to the fact that the parent company in Opus primarily lends in USD to its subsidiaries, significant exchange rate losses have occurred in the Argentinian subsidiaries holding intra-group USD loans. As the interest rate on (external) ARS loans is very high, Opus still considers that it is beneficial for the Group to fund the Argentinian subsidiaries with intra-group USD loans instead of paying a high interest to an external party. Opus monitors the economic development in Argentina carefully and looks at the opportunities available to reduce the impact of the depreciating peso and high inflation rates in Argentina.

Other events that have occurred in the environment or within Opus since the publication of the annual report are deemed not to have resulted in any significant risks or any change in how the Group works with the identified risks compared with the description in the Annual Report for 2017.

Parent company
Opus Group AB (publ) is the parent company in Opus Group. The parent company's operations include group management and group-wide functions within group accounting, financing, legal services, business development and communication. During the first six months of 2018 the parent company´s net sales amounted to SEK 9 million (9) and profit/loss before tax to SEK 117 million (-52). Profit/loss includes foreign exchange differences of SEK 104 million (-105).

Dividend policy
Opus Group's Board has adopted the following dividend policy: Opus Group's dividend policy is to distribute 10-20% of EBITDA of each fiscal year, provided that the company meets the financial target for net indebtedness.

For the fiscal year 2017 the Board proposed a dividend of SEK 0.05 per share. Resolution on the dividend was taken at the Annual General Meeting 2018 and the dividend was executed on May 24, 2018.

Financial targets
The Board of Opus Group has adopted the following financial targets:

- Revenue of USD 400 million to be achieved in the fiscal year 2021.
- EBITDA margin of 25% to be achieved in the fiscal year 2021.
- Net debt/EBITDA not to exceed 3.0x based on the last 12-months. (Net debt/EBITDA may temporarily be allowed to exceed 3.0x should investment opportunities arise where EBITDA contribution will only materialize in a later period.)

Financial calendar
- November 15, 2018 - Interim report Q3 2018.
- February 15, 2019 - Year-end report 2018.

The share
The share capital in Opus Group AB totals SEK 5,806,365 distributed over 290,318,246 shares, each with a quota value of SEK 0.02 per share. All shares have one (1) vote each and hold equal rights to the company´s assets and profits. Opus Group´s market capitalization totaled SEK 1,881 million as of June 30, 2018.

Shareholding

Based on data from Euroclear, there were 10,039 shareholders at the end of the period. The table below lists the ten largest shareholders of Opus Group AB as of June 30, 2018.

Shareholder	Number of shares	Share of capital and votes
RWC Asset Management	57,778,150	19.9%
Magnus Greko and Jörgen Hentschel [1)]	42,560,439	14.7%
Lothar Geilen	19,628,132	6.8%
Andra AP-Fonden	18,621,167	6.4%
Avanza Pension	15,923,099	5.5%
Henrik Wagner Jørgensen	10,374,200	3.6%
Deutsche Bank AG, W8IMY	8,294,616	2.9%
Dimensional Fund Advisors	6,465,394	2.2%
Nordnet Pensionsförsäkring	3,487,754	1.2%
Per Hamberg	2,801,000	1.0%
Subtotal	**185,933,951**	**64.0%**
Other shareholders	104,384,295	36.0%
Total	**290,318,246**	**100.0%**

1) *Privately and through companies.*

IR

Opus Group AB (publ), (org.nr. 556390-6063)
Basargatan 10
SE-411 10 Gothenburg, Sweden
Tel: +46 31 748 34 00
E-mail: ir@opus.se
www.opus.global

For any questions regarding the interim report, please contact Helene Carlson, Director of Corporate Communications & Investor Relations, E-mail: helene.carlson@opus.se.

This interim report has not been reviewed by the auditors of the company.

This information is information that Opus Group AB is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out above, at 08:30 CET on August 17, 2018.

The Board of Directors has ensured that the interim report provides an accurate overview of the Parent company´s and the Group´s operations, financial position and results, and that it describes the significant risks and uncertainties faced by the Parent company and the companies in the Group.

Gothenburg, August 17, 2018

Katarina Bonde
Chairman of the Board

Anne-Lie Lind
Board member

Friedrich Hecker
Board member

Ödgärd Andersson
Board member

Magnus Greko
Board member

Håkan Erixon
Board member

Jimmy Tillotson
Board member

Lothar Geilen
CEO

Divisions and segments

Division - Vehicle Inspection

In the Vehicle Inspection division we operate vehicle inspection programs for safety and emission testing and provide associated products and services. We provide turnkey systems, services and equipment (including EaaS and remote sensing) for government agencies, with advanced technology that increases the quality and efficiency of inspections and helps drive compliance with safety and emission standards.

Share of Opus´ net sales (last 12-months)

Share of Opus´ EBITDA excl Group-wide expenses (last 12-months)

	3 months		6 months		12 months	
SEK millions	**2018**	**2017**	**2018**	**2017**	**LTM**	**2017**
Net sales	587	454	1,085	866	1,912	1,693
EBITDA	138	95	236	169	366	298
EBITDA margin	23.4%	20.9%	21.8%	19.5%	19.1%	17.6%
EBITA	105	65	174	109	247	182
EBITA margin	17.8%	14.3%	16.0%	12.6%	12.9%	10.7%

Net sales in Q2 2018 increased to SEK 587 million (454), corresponding to a growth of 29%. Adjusted for currency and acquisitions, the organic growth was 11%. EBITDA rose to SEK 138 million (95). The EBITDA margin was 23.4% (20.9).

Segment - Vehicle Inspection U.S. & Asia

	3 months		6 months		12 months	
SEK millions	**2018**	**2017**	**2018**	**2017**	**LTM**	**2017**
Net sales	389	271	724	538	1,234	1,048
EBITDA	101	63	195	127	304	236
EBITDA margin	26.1%	23.4%	26.9%	23.7%	24.6%	22.5%
EBITA	74	38	144	76	206	139
EBITA margin	19.1%	14.0%	19.9%	14.2%	16.7%	13.2%

Net sales in Q2 2018 increased by 44% to SEK 389 million (271). The growth was primarily driven by the acquisition of Gordon-Darby, higher equipment sales and the continuing roll out of the EaaS business model. Adjusted for currency and acquisitions, the organic growth was 15%.

EBITDA rose to SEK 101 million (63). The EBITDA margin was 26.1% (23.4). The acquisition of Gordon-Darby as well as higher equipment sales and EaaS volumes, compared to last year, had a positive impact on the margin.

The EaaS business continues to grow. The run rate amounted to USD 23 million (16) on an annualized 12-month basis based on the revenue in June 2018. The roll out of EaaS in Pennsylvania started in Q2 and will contribute to further growth. The program implementation in Punjab, Pakistan is continuing and by the of end of the quarter, 7 stations were operational.

Segment - Vehicle Inspection Europe

	3 months		6 months		12 months	
SEK millions	**2018**	**2017**	**2018**	**2017**	**LTM**	**2017**
Net sales	188	176	336	322	639	626
EBITDA	44	38	53	53	91	91
EBITDA margin	23.1%	21.7%	15.8%	16.5%	14.2%	14.6%
EBITA	39	34	44	45	75	75
EBITA margin	20.8%	19.5%	13.2%	14.0%	11.6%	12.0%

Net sales in Q2 2018 increased to SEK 188 million (176), corresponding to a growth of 7%. Growth was driven by higher volumes and increased average revenue per inspection. Opus' volumes in Sweden were positively impacted by strong market share development on a slightly weaker total market.

EBITDA rose to SEK 44 million (38). The EBITDA margin was 23.1% (21.7). Higher net sales more than offset increased costs related to new stations openings in 2017 and 2018, some of which have not yet reached break even, as well as higher costs related to business development activities in countries outside of Sweden.

Segment - Vehicle Inspection Latin America

	3 months		6 months		12 months	
SEK millions	**2018**	**2017**	**2018**	**2017**	**LTM**	**2017**
Net sales	17	13	37	17	60	40
EBITDA	-7	-7	-12	-12	-29	-29
EBITDA margin	-42.4%	-54.9%	-32.0%	-68.6%	-47.6%	-70.9%
EBITA	-9	-7	-14	-12	-34	-32
EBITA margin	-51.0%	-55.9%	-38.4%	-70.1%	-55.9%	-78.0%

Net sales in Q2 2018 increased to SEK 17 million (13), corresponding to a growth of 36%. The growth was mainly driven by the acquired VTV companies in Argentina, higher volumes and price adjustments in Córdoba, Argentina and new station openings in Chile. Adjusted for currency and acquisitions, the organic growth was 9%.

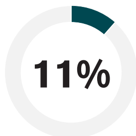
EBITDA was SEK -7 million (-7). The EBITDA margin was -42.4% (-54.9). Most of the programs in Latin America are in a development phase and have a negative impact on EBITDA. Going forward, the recently acquired VTV companies will contribute positively to the segment's overall EBITDA.

The opening of new stations in Chile is continuing and by the of end of the quarter, 5 stations were operational.

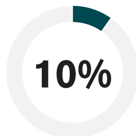
Division - Intelligent Vehicle Support

The Intelligent Vehicle Support division helps automotive service technicians meet the challenges of ever-increasing vehicle complexity through a range of advanced diagnostic, programming and remote assistance services (such as RAP service). We provide advanced diagnostic and programming tools that help technicians in the secondary aftermarket compete on a level footing with manufacturer-owned dealerships.

Share of Opus´ net sales (last 12-months)



Share of Opus´ EBITDA excl Group-wide expenses (last 12-months)



	3 months		6 months		12 months	
SEK million	**2018**	**2017**	**2018**	**2017**	**LTM**	**2017**
Net sales	71	24	130	41	261	172
EBITDA	11	1	16	1	40	25
EBITDA margin	15.2%	3.7%	12.0%	1.4%	15.3%	14.6%
EBITA	9	0	12	-1	34	21
EBITA margin	12.9%	0.4%	9.5%	-1.7%	13.0%	12.2%

Net sales in Q2 2018 increased by 196% to SEK 71 million (24). The growth was primarily driven by the acquisition of Autologic and higher equipment sales by Drew Technologies. Adjusted for currency and acquisitions, the organic growth was 39%.

EBITDA rose to SEK 11 million (1). The EBITDA margin was 15.2% (3.7). The acquisition of Autologic as well as higher equipment sales had a positive effect on the margin. The turnaround in Autologic is progressing well and is following the plan to reach back to 2016's result level in 2018.

Strategy and outlook

In 2017, Opus launched a new growth strategy to address the global demand for vehicle inspection and intelligent vehicle support, with the goal of reaching turnover of USD 400 million and EBITDA of USD 100 million by 2021. Opus intends to defend and strengthen its position in its core markets - the U.S. and Sweden, to continue to grow in Latin America and Asia, and to develop new services aimed at repair shops that focus on vehicle communication, reprogramming and diagnostics.

Increased mobility and growing vehicle fleets in low and middle-income countries create a higher demand for vehicle inspection programs to improve road safety and help reduce air pollution. Opus has been laying the foundations for growth in Latin America by expanding in Argentina, Chile, Mexico and Perú – and this will continue in 2018. In Asia, Opus won its second public tender in Pakistan and signed a 20-year concession in Sindh province in 2017. This, together with our concession in Punjab, is a significant part of our planned growth in Asia.

Opus is continuing to expand its business model Equipment as a Service (EaaS) for emission test equipment in the U.S., as a part of its strategy to defend its position in the U.S. and Swedish vehicle inspection markets. Cash-flows from these markets will allow the company to finance its growth in other parts of the world. The acquisition of Gordon-Darby increases the footprint in the U.S., while offering management and technology synergies to benefit customers worldwide.

The rapidly increasing vehicle complexity, not least in the development of driverless vehicles brings with it serious technical support challenges. Repair shops are not yet well equipped to keep up with the pace of change in vehicle technology. In January 2018, Opus formed its Intelligent Vehicle Support division to focus on technology-based offerings that assist repair shops in the programming, diagnostics, and repair of advanced vehicles. Opus sees good potential in remote technical support, such as Autologic Support and Drew Technologies' Remote Assist Program (RAP) service. The new division is another important milestone in reaching the goals in the group's 5-year plan.

The activities planned for 2018, in combination with investments already made, position Opus well towards achieving the goals of the growth strategy. New vehicle inspection programs, EaaS and RAP service may have a short-term negative impact on EBITDA as well as the cash flows. However, these new projects will add to Opus´ underlying long-term revenues, cash flow generation and increased return on capital employed (ROCE).

Opus does not provide any forecasts.

ABOUT OPUS

Opus is a technology-driven growth company in the vehicle inspection and intelligent vehicle support markets. The company has a strong focus on customer service and innovative technology within emission and safety testing and intelligent vehicle support. Opus had approximately SEK 1.9 billion in revenues in 2017 with solid operating profit and cash flow. Opus' plan is to reach USD 400 million in revenues and USD 100 million in EBITDA by 2021. The majority of the growth is estimated to come from the international expansion of the vehicle inspection business, with a primary focus on the Latin American and Asian markets, and the expansion of the intelligent vehicle support business. With approximately 2,400 employees, Opus is headquartered in Gothenburg, Sweden. Opus has 34 regional offices, 24 of which are in the United States and the others in Sweden, Argentina, Chile, Mexico, Peru, Pakistan, United Kingdom, Spain and Australia. Opus has production facilities in the U.S. in Hartford, Ann Arbor and Tucson. The shares of Opus Group are listed on Nasdaq Stockholm.

Financial reports - Group

Income statement in summary

SEK thousands	Apr 1 - Jun 30 2018	Apr 1 - Jun 30 2017	Jan 1 - Jun 30 2018	Jan 1 - Jun 30 2017	Jan 1 - Dec 31 2017
Net sales	651,234	475,157	1,206,415	903,824	1,857,511
Other operating income	313	406	740	719	2,328
Total operating income	**651,547**	**475,563**	**1,207,155**	**904,543**	**1,859,839**
Operating expenses	-509,058	-385,201	-964,473	-742,310	-1,551,733
EBITDA	**142,489**	**90,362**	**242,682**	**162,233**	**308,106**
Depreciation of tangible assets	-34,557	-30,435	-65,282	-60,534	-120,135
EBITA	**107,932**	**59,927**	**177,400**	**101,699**	**187,971**
Amortization of intangible assets	-47,907	-19,062	-67,631	-39,219	-81,159
Earnings before interest and tax (EBIT)	**60,025**	**40,865**	**109,769**	**62,480**	**106,812**
Net financial income/expense	-78,653	-22,931	-104,180	-38,673	-104,035
Profit/loss after financial items	**-18,628**	**17,934**	**5,589**	**23,807**	**2,777**
Income taxes	-8,345	10,366	-22,260	12,746	70,995
Profit/loss for the period	**-26,973**	**28,300**	**-16,671**	**36,553**	**73,772**
Attributable to:					
Parent company shareholders	-15,736	29,694	-1,162	38,882	81,157
Non-controlling interests	-11,237	-1,394	-15,509	-2,329	-7,385
Earnings per share					
Earnings per share before dilution, SEK	-0.05	0.10	0.00	0.13	0.28
Earnings per share after dilution, SEK	-0.05	0.10	0.00	0.13	0.27

Statement of comprehensive income in summary

SEK thousands	Apr 1 - Jun 30 2018	Apr 1 - Jun 30 2017	Jan 1 - Jun 30 2018	Jan 1 - Jun 30 2017	Jan 1 - Dec 31 2017
Profit/loss for the period	**-26,973**	**28,300**	**-16,671**	**36,553**	**73,772**
Items that might be reclassified to profit/loss for the period					
Translation differences	85,199	-70,302	113,647	-101,644	-131,794
Exchange rate differences reversed to income	-	-7,302	-	-7,302	-7,302
Cash flow hedge, net after tax	-	482	-	979	1,941
Other comprehensive income for the period	**85,199**	**-77,122**	**113,647**	**-107,967**	**-137,155**
Comprehensive income for the period	**58,226**	**-48,822**	**96,976**	**-71,414**	**-63,383**
Attributable to:					
Parent company shareholders	65,356	-46,917	107,989	-68,350	-55,581
Non-controlling interests	-7,130	-1,905	-11,013	-3,064	-7,802

Financial reports - Group

Statement of financial position in summary

SEK thousands	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
Assets			
Intangible assets	2,106,949	1,429,019	1,456,242
Tangible assets	984,191	801,118	831,065
Financial assets	51,532	25,100	25,114
Deferred tax assets	57,799	30,929	32,296
Total fixed assets	**3,200,471**	**2,286,166**	**2,344,717**
Inventory	138,705	131,172	132,571
Other current assets	251,937	213,820	210,800
Cash and cash equivalents	342,020	518,791	642,801
Total current assets	**732,662**	**863,783**	**986,172**
Total assets	**3,933,133**	**3,149,949**	**3,330,889**
Equity and liabilities			
Equity attributable to parent company's shareholders	1,033,634	926,883	939,650
Equity attributable to non-controlling interests	-3,974	9,459	7,039
Total equity	**1,029,660**	**936,342**	**946,689**
Non-current interest bearing liabilities	1,974,536	1,200,685	1,111,505
Non-current non-interest bearing liabilities and provisions	345,192	368,787	274,392
Total non-current liabilities	**2,319,728**	**1,569,472**	**1,385,897**
Current interest bearing liabilities	-	202,048	496,934
Current non-interest bearing liabilities and provisions	583,745	442,087	501,369
Total current liabilities	**583,745**	**644,135**	**998,303**
Total equity and liabilities	**3,933,133**	**3,149,949**	**3,330,889**

Financial reports - Group

Statement of changes in equity in summary

SEK thousands	Equity attributable to parent company´s shareholders	Equity attributable to non-controlling interests	Total equity
Equity 2017-01-01	**1,029,221**	**12,524**	**1,041,745**
Comprehensive income for the period	-68,350	-3,064	-71,414
Redeemed subscription options	849	-	849
Dividend	-34,838	-	-34,838
Equity 2017-06-30	**926,883**	**9,459**	**936,342**
Comprehensive income for the period	12,768	-4,738	8,030
Transactions with non-controlling interests	-	2,317	2,317
Equity 2017-12-31	**939,650**	**7,039**	**946,689**
Comprehensive income for the period	107,989	-11,013	96,976
Subscription options	510	-	510
Dividend	-14,516	-	-14,516
Equity 2018-06-30	**1,033,634**	**-3,974**	**1,029,660**

Statement of cash flows in summary

SEK thousands	Apr 1 - Jun 30 2018	Apr 1 - Jun 30 2017	Jan 1 - Jun 30 2018	Jan 1 - Jun 30 2017	Jan 1 - Dec 31 2017
Earnings before interest and tax (EBIT)	**60,025**	**40,865**	**109,769**	**62,480**	**106,812**
Depreciation/amortization	82,464	49,497	132,913	99,753	201,295
Other non-cash flow affecting items	-1,677	-2,686	-9,471	-5,883	-6,496
Interest, net	-28,396	-13,720	-47,264	-27,216	-57,857
Income tax paid	-14,983	-9,638	-44,493	-16,767	-25,580
Change in working capital	13,861	-32,450	9,087	-29,411	-32,438
Cash flow from operating activities	**111,294**	**31,868**	**150,541**	**82,956**	**185,736**
Acquisition of subsidiary/business net after acquired cash	-112,045	-89,057	-543,581	-122,826	-159,675
Investments in tangible assets	-64,114	-52,905	-115,013	-93,417	-209,029
Investments in intangible assets	-3,668	-1,075	-5,216	-1,361	-18,178
Other	-16,387	-13,798	-43,200	-26,001	-26,068
Cash flow from investing activities	**-196,214**	**-156,835**	**-707,010**	**-243,605**	**-412,950**
Dividend	-14,516	-34,838	-14,516	-34,838	-34,838
New debt	494,580	220,273	768,491	220,329	833,889
Amortization of liabilities to credit institutions	-500,000	-660	-500,000	-1,330	-408,302
Other	510	-	510	848	848
Cash flow from financing activities	**-19,426**	**184,775**	**254,485**	**185,009**	**391,597**
Liquid assets at the beginning of the period	**443,789**	**468,878**	**642,801**	**507,300**	**507,300**
Translation difference	2,577	-9,895	1,203	-12,869	-28,882
Cash flow for the period	-104,346	59,808	-301,984	24,360	164,383
Liquid assets at the end of the period	**342,020**	**518,791**	**342,020**	**518,791**	**642,801**

Key ratios - Group

	Jan 1 - Jun 30 2018	Jan 1 - Jun 30 2017	Jan 1 - Dec 31 2017
Profitability			
Return on equity, percent [1] [2]	4.3	7.6	8.5
Return on capital employed (ROCE), percent [2]	10.9	9.8	8.8
Margins			
EBITDA margin, percent	20.1	17.9	16.6
EBITA margin, percent	14.7	11.2	10.1
EBIT margin, percent	9.1	6.9	5.7
Profit margin, percent	0.5	2.6	0.1
Growth			
Revenue growth, percent	33.5	6.7	9.4
EBITDA growth, percent	49.6	-8.6	-7.2
EBITA growth, percent	74.4	-19.7	-16.4
Financial position			
Cash and cash equivalents, SEK thousands	342,020	518,791	642,801
Interest bearing debt, SEK thousands	1,974,536	1,402,733	1,608,439
Net debt, SEK thousands	1,632,516	883,942	965,638
Net debt/EBITDA, times [3]	3.5	2.6	3.0
Equity, SEK thousands	1,029,660	936,342	946,689
Equity/Total assets ratio, percent	26.2	29.7	28.4
Net financial items excluding Fx gains and losses, SEK thousands [2]	-85,595	-61,312	-65,009
Interest coverage ratio, times [4]	5.5	5.5	4.9
Other			
Average number of employees	2,270	1,879	1,887
Number of employees at end of the period	2,446	1,922	1,929
Number of shares at end of the period before dilution	290,318,246	290,318,246	290,318,246
Number of shares at end of the period after dilution [5]	295,818,246	295,818,246	295,818,246
Average number of outstanding shares, before dilution	290,318,246	289,652,657	289,988,187
Average number of outstanding shares, after dilution [5]	295,818,246	295,152,657	295,488,187
Data per share			
Equity per share, before dilution, SEK [1]	3.56	3.19	3.24
Equity per share, after dilution, SEK [1]	3.49	3.13	3.18
Profit per share, before dilution, SEK [1]	0.00	0.13	0.28
Profit per share, after dilution, SEK [1]	0.00	0.13	0.27
Cash flow from operating activities per share, before dilution, SEK	0.52	0.29	0.64
Cash flow from operating activities per share, after dilution, SEK	0.51	0.28	0.63

[1] *Excluding minority interests.*
[2] *Calculated on a last 12-month basis.*
[3] *EBITDA is calculated on a last 12-month basis and is adjusted for proforma accounts from acquired businesses.*
[4] *The key ratio definition has been changed compared to previous reports. The new definition is: "EBITDA calculated on a last 12-month basis adjusted for proforma accounts from acquired businesses, divided by last 12-month´s net financial items excluding Fx gains and losses.*
[5] *Outstanding options give rise to a dilution effect because the discounted redemption price for the options is below the average rate of the base shares during the periods. The dilution effect with reference made to the option program is calculated according to the dilution that applied at the end of each period.*

For definitions of key ratios, see Opus Group´s annual report 2017.

Quarterly development - Group

Income statement

	2018		2017			
SEK thousands	**Q2**	**Q1**	**Q4**	**Q3**	**Q2**	**Q1**
Net sales	651,234	555,182	496,016	457,671	475,157	428,667
Total operating income	651,547	555,608	496,973	458,324	475,563	428,979
Operating expenses	-509,058	-455,415	-434,611	-374,813	-385,201	-357,108
EBITDA	**142,489**	**100,193**	**62,362**	**83,511**	**90,362**	**71,871**
EBITDA margin	21.9%	18.0%	12.5%	18.2%	19.0%	16.8%
Depreciation and amortization	-82,464	-50,449	-52,276	-49,264	-49,497	-50,257
Operating profit/loss (EBIT)	**60,025**	**49,744**	**10,086**	**34,247**	**40,865**	**21,614**
Net financial income/expense	-78,653	-25,527	-34,693	-30,669	-22,931	-15,742
Profit/loss after financial items	**-18,628**	**24,217**	**-24,607**	**3,578**	**17,934**	**5,872**
Income taxes	-8,345	-13,915	49,089	9,159	10,366	2,381
Net profit/loss for the period	**-26,973**	**10,302**	**24,482**	**12,737**	**28,300**	**8,253**

Cash flow

	2018		2017			
SEK thousands	**Q2**	**Q1**	**Q4**	**Q3**	**Q2**	**Q1**
Cash flow from operating activities	111,294	39,247	34,825	67,955	31,868	51,088
Cash flow from investing activities	-196,214	-510,796	-56,687	-112,658	-156,835	-86,770
Cash flow from financing activities	-19,426	273,911	207,415	-827	184,775	234
Net cash flow for the period	**-104,346**	**-197,638**	**185,553**	**-45,530**	**59,808**	**-35,448**
Liquid assets at the beginning of the period	**443,789**	**642,801**	**454,959**	**518,791**	**468,878**	**507,300**
Translation difference	2,577	-1,374	2,289	-18,302	-9,895	-2,974
Liquid assets at the end of the period	**342,020**	**443,789**	**642,801**	**454,959**	**518,791**	**468,878**

Quarterly development - Group

Segment information

	2018		2017			
SEK thousands	**Q2**	**Q1**	**Q4**	**Q3**	**Q2**	**Q1**
Total operating income						
Vehicle Inspection U.S. & Asia	388,918	335,125	256,926	253,476	270,693	267,110
Vehicle Inspection Europe	188,150	147,947	162,720	141,186	176,452	146,086
Vehicle Inspection Latin America	17,163	20,369	12,183	11,342	12,752	4,610
Division eliminations	-7,068	-5,506	-5,141	-4,367	-5,829	-4,932
Division Vehicle Inspection	**587,163**	**497,935**	**426,688**	**401,637**	**454,068**	**412,874**
Division Intelligent Vehicle Support	**71,169**	**58,959**	**70,341**	**60,858**	**24,031**	**16,780**
Group eliminations	-6,787	-1,285	-56	-4,171	-2,536	-675
Group	**651,545**	**555,609**	**496,973**	**458,324**	**475,563**	**428,979**
EBITDA						
Vehicle Inspection U.S. & Asia	101,328	93,695	54,542	54,229	63,369	64,048
Vehicle Inspection Europe	43,535	9,485	12,331	25,698	38,323	14,812
Vehicle Inspection Latin America	-7,282	-4,746	-12,620	-4,441	-6,998	-4,912
Division Vehicle Inspection	**137,581**	**98,434**	**54,253**	**75,486**	**94,694**	**73,948**
Division Intelligent Vehicle Support	**10,804**	**4,751**	**13,737**	**10,746**	**900**	**-319**
Group-wide expenses	-5,896	-2,992	-5,628	-2,721	-5,232	-1,758
Group	**142,489**	**100,193**	**62,362**	**83,511**	**90,362**	**71,871**
EBITDA margin						
Vehicle Inspection U.S. & Asia	26.1%	28.0%	21.2%	21.4%	23.4%	24.0%
Vehicle Inspection Europe	23.1%	6.4%	7.6%	18.2%	21.7%	10.1%
Vehicle Inspection Latin America	-42.4%	-23.3%	-103.6%	-39.2%	-54.9%	-106.6%
Division Vehicle Inspection	**23.4%**	**19.8%**	**12.7%**	**18.8%**	**20.9%**	**17.9%**
Division Intelligent Vehicle Support	**15.2%**	**8.1%**	**19.5%**	**17.7%**	**3.7%**	**-1.9%**
Group	**21.9%**	**18.0%**	**12.5%**	**18.2%**	**19.0%**	**16.8%**

Financial reports - Parent company

Income statement in summary

SEK thousands	Apr 1 - Jun 30 2018	Apr 1 - Jun 30 2017	Jan 1 - Jun 30 2018	Jan 1 - Jun 30 2017	Jan 1 - Dec 31 2017
Net sales	4,584	4,260	8,999	8,507	17,429
Other operating income	161	-	299	15	0
Total operating income	**4,745**	**4,260**	**9,298**	**8,522**	**17,429**
Operating expenses	-10,302	-7,266	-17,885	-13,285	-33,511
EBITDA	**-5,557**	**-3,006**	**-8,587**	**-4,763**	**-16,082**
Depreciation and amortization	-227	-142	-450	-250	-627
Earnings before interest and taxes (EBIT)	**-5,784**	**-3,148**	**-9,037**	**-5,013**	**-16,708**
Net financial income/expense	88,679	-34,789	126,057	-47,183	-16,491
Profit/loss after financial items (EBT)	**82,895**	**-37,937**	**117,020**	**-52,196**	**-33,200**
Appropriations	-	-	-	-	112,548
Profit/loss before tax	**82,895**	**-37,937**	**117,020**	**-52,196**	**79,348**
Tax for the period	-18,056	15,045	-25,563	18,181	1,743
Profit/loss for the period	**64,839**	**-22,892**	**91,457**	**-34,015**	**81,091**

Statement of comprehensive income in summary

SEK thousands	Apr 1 - Jun 30 2018	Apr 1 - Jun 30 2017	Jan 1 - Jun 30 2018	Jan 1 - Jun 30 2017	Jan 1 - Dec 31 2017
Profit/loss for the period	**64,839**	**-22,892**	**91,457**	**-34,015**	**81,091**
Items that might be reclassified to profit/loss for the period					
Cash flow hedge, net after tax	-	482	-	979	1,941
Other comprehensive income for the period	**-**	**482**	**-**	**979**	**1,941**
Total comprehensive income for the period	**64,839**	**-22,410**	**91,457**	**-33,036**	**83,032**

Balance sheet in summary

SEK thousands	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
Assets			
Intangible assets	1,799	1,577	1,619
Tangible assets	1,038	226	1,183
Financial assets	2,322,882	1,826,859	1,923,217
Total non-current assets	**2,325,719**	**1,828,662**	**1,926,019**
Current receivables	261,400	130,180	156,034
Cash and cash equivalents	88,384	328,591	439,027
Total current assets	**349,784**	**458,771**	**595,061**
Total assets	**2,675,503**	**2,287,433**	**2,521,080**
Equity and liabilities			
Equity	912,460	719,449	835,519
Untaxed reserves	20,669	98,379	20,669
Non-current interest bearing liabilities	1,436,947	989,034	904,905
Non-current liabilities and provisions	110,288	93,249	105,049
Current interest bearing liabilities	-	202,223	496,935
Current non-interest bearing liabilities and provisions	195,139	185,099	158,003
Total equity and liabilities	**2,675,503**	**2,287,433**	**2,521,080**

Notes

Note 1 - Accounting principles

This report has been prepared in accordance with IAS 34 Interim Financial Reporting. The group accounting has been prepared in accordance with International Financial Reporting Standards, IFRS, as approved by the EU, and in accordance with the Swedish Financial Reporting Board's recommendation RFR 1 "Supplementary Accounting Rules for Groups". The interim report for the parent company has been prepared in accordance with the Swedish Annual Accounts Act and with the Swedish Financial Reporting Board's recommendation RFR 2 "Accounting for Legal Entities". Except for the following changes, the same accounting principles and accounting principles apply in the interim report as in the annual report for 2017.

New standards applicable from January 1, 2018

As of January 1, 2018 IFRS 9 "Financial Instruments" and IFRS 15 "Revenue from Contracts with Customers" apply.

IFRS 9 "Financial Instruments" replaces IAS 39 "Financial Instruments: Recognition and Measurement". IFRS 9 presents a new model for the classification and measurement of financial instruments, a forward-impairment model on expected customer losses, and a reformed approach regarding hedge accounting. The new standard also means a change in the nature of the Group's financial instrument disclosures. The Group has reviewed its financial instruments and judges that the standard has no significant effects on the consolidated financial statements and thus the opening balance for 2018 is not affected by the transition.

IFRS 15 "Revenue from Contracts with Customers" is a new framework for revenue recognition and replaces IAS 18 "Revenue" and IAS 11 "Construction Contracts" and associated interpretations. IFRS 15 primarily presents principles for at what point in time revenues from contracts with customers will be recognized and for the valuation of the consideration paid by the customer. The new standard is based on the principle that revenue should be recognized when the control of a product or service is transferred to the customer. The Group has reviewed its customer contracts and revenue flows and judges that the standard has no significant effects on the consolidated financial statements and thus the opening balance for 2018 is not affected by the transition.

New standards not yet applicable

IFRS 16 "Leases" will replace IAS 17 "Leasing agreements" and associated interpretations. The standard will be applied beginning January 1, 2019. The standard means that all the leasing agreements, as a lessee, are reported in the balance sheet with the exception of short-term and low-value agreements. The operating leases where Opus serves as lessee consist primarily of property leases. Reporting by the lessor is essentially unchanged. Implementation of the new standard will lead to an increase of the balance sheet total and a positive effect on EBITDA as leasing expenditure will be reported as depreciation and interest expense rather than as operating expenses. IFRS 16 will have a significant effect on the financial reports, but the Group is not able to quantify these effects at this stage. The standard will be applied with the modified retroactive method, whereby the cumulative effect of the transition to IFRS 16 is reported as an adjustment of the opening balance in equity as per January 1, 2019.

Translation of foreign operations

	Average rate					Closing rate		
Currency	Apr - Jun 2018	Apr - Jun 2017	Jan - Jun 2018	Jan - Jun 2017	Jan - Dec 2017	Jun 30 2018	Jun 30 2017	Dec 31 2017
ARS	0.37	0.56	0.39	0.57	0.52	0.32	0.51	0.43
GBP	11.79	11.26	11.53	11.15	10.99	11.75	11.01	11.10
PKR	0.07	0.08	0.07	0.08	0.08	0.07	0.08	0.07
USD	8.67	8.80	8.38	8.86	8.54	8.96	8.47	8.23

Assets and liabilities in foreign entities, including goodwill and other corporate fair value adjustments, are translated to Swedish kronor (SEK) at the rate prevailing on the balance sheet date, meanwhile all items in the income statement are translated using an average rate for the period. On translation of foreign operations, the exchange rates in the table above have been used for currencies that are material for the Group:

Notes

Note 2 - Revenue

Distribution of revenues has been made in the main income categories and segments, which also corresponds to Opus geographic markets. Vehicle inspection includes all types of inspections from decentralized and centralized programs and inspections carried out on the Swedish market (open market, not regulated by contract).

Equipment sales includes the sale of inspection equipment to inspection stations and automotive repair shops. Service and support refers to service of sold equipment, support of sold software systems, and service to automotive repair shops within our decentralized programs. Equipment as a Service (EaaS) constitutes leasing income from Opus´ rental of inspection equipment, which includes maintenance, spare parts and software updates. The income category Other includes Remote Assistance Programming (RAP), software sales, vehicle registration services and fish and game licensing.

Distribution of revenues per income category Q2, 2018 (SEK thousands)	**Vehicle Inspection U.S. & Asia**	**Vehicle Inspection Europe**	**Vehicle Inspection Latin America**	**Intelligent Vehicle Support**	**Group**
Vehicle inspection	262,351	178,737	13,627	-	454,714
Equipment sales	27,812	-	565	24,067	52,444
Service and support	24,418	-	1,147	23,811	49,376
Equipment as a Service (EaaS)	49,668	-	-	508	50,175
Other	17,623	9,259	1,728	15,915	44,525
Total	**381,871**	**187,996**	**17,067**	**64,300**	**651,234**

Distribution of revenues per income category Q2, 2017 (SEK thousands)	**Vehicle Inspection U.S. & Asia**	**Vehicle Inspection Europe**	**Vehicle Inspection Latin America**	**Intelligent Vehicle Support**	**Group**
Vehicle inspection	173,740	169,030	7,607	-	350,377
Equipment sales	11,437	-	3,848	14,592	29,877
Service and support	38,689	-	971	4,335	43,996
Equipment as a Service (EaaS)	32,497	-	-	235	32,732
Other	8,324	7,345	177	2,329	18,175
Total	**264,687**	**176,375**	**12,603**	**21,492**	**475,157**

Distribution of revenues per income category 6 months, 2018 (SEK thousands)	**Vehicle Inspection U.S. & Asia**	**Vehicle Inspection Europe**	**Vehicle Inspection Latin America**	**Intelligent Vehicle Support**	**Group**
Vehicle inspection	473,554	319,738	23,509	-	816,800
Equipment sales	37,166	-	11,052	43,970	92,188
Service and support	48,821	-	1,147	46,171	96,139
Equipment as a Service (EaaS)	92,836	-	-	931	93,766
Other	59,054	16,087	1,728	30,653	107,522
Total	**711,430**	**335,825**	**37,436**	**121,724**	**1,206,415**

Distribution of revenues per income category 6 months, 2017 (SEK thousands)	**Vehicle Inspection U.S. & Asia**	**Vehicle Inspection Europe**	**Vehicle Inspection Latin America**	**Intelligent Vehicle Support**	**Group**
Vehicle inspection	346,644	307,326	11,499	-	665,469
Equipment sales	22,624	-	4,486	29,426	56,536
Service and support	71,751	-	971	4,335	77,058
Equipment as a Service (EaaS)	59,559	-	-	365	59,924
Other	26,175	15,000	177	3,484	44,837
Total	**526,754**	**322,326**	**17,133**	**37,611**	**903,824**

Notes

Note 3 - Financial instruments valued at fair value

Financial liabilities valued at fair value			
SEK thousands	**Jun 30, 2018**	**Jun 30, 2017**	**Dec 31, 2017**
Additional consideration	144,284	145,707	142,831
Derivatives	-	1,234	-
Carrying amount	**144,284**	**146,941**	**142,831**

In conjunction with the Systech acquisition in 2008, an agreement was signed for additional consideration on gaining certain new contracts for major vehicle inspection programs. An agreement on additional consideration was also signed upon acquisition of Drew Technologies in 2015. Valuation of additional consideration at fair value is attributable to Level 3 of the fair value hierarchy. No changes have been made to valuation techniques or assumptions in comparison with the Annual Report 2017. More information about the terms of the additional consideration agreements and their reporting is described in the Opus Annual Report for 2017.

Note 4 - Pledged assets and contingent liabilities

Pledged assets and contingent liabilities		Group			Parent company	
SEK thousands	**Jun 30 2018**	**Jun 30 2017**	**Dec 31 2017**	**Jun 30 2018**	**Jun 30 2017**	**Dec 31 2017**
Assets pledged for liabilities to credit institutions						
Property mortgages	-	29,191	-	-	-	-
Pledged shares in subsidiaries	512,549	512,549	512,549	512,549	512,549	512,549
Total	**512,549**	**541,740**	**512,549**	**512,549**	**512,549**	**512,549**
Contingent liabilities						
Guarantees on behalf of Group companies	-	1,270	-	536,250	1,270	-
Warranty obligations	5,743	5,182	5,942	5,743	5,182	5,942
Additional consideration	10,096	44,306	69,956	10,096	44,306	69,956
Total	**15,839**	**50,758**	**75,898**	**552,089**	**50,758**	**75,898**

Note 5 - Acquisitions

Acquisition of the American vehicle inspection company Gordon-Darby Inc.
In January 2018, Opus Inspection, Inc., a wholly-owned subsidiary of Opus Group AB (publ), acquired 100% of the shares in Gordon-Darby Inc. The purchase price was approximately USD 55 million (approximately SEK 434 million) on a cash and debt-free basis. Gordon-Darby has been consolidated into Opus accounts as of January 1, 2018.

Gordon-Darby is a leading U.S.-based government services company specializing in vehicle inspection and fish and game licensing. The company is headquartered in Louisville, Kentucky and operates in Arizona, New Hampshire and Texas. Founded in 1982, Gordon-Darby has earned its reputation as a quality-minded government services company focusing on the development, implementation, and operation of vehicle inspection and licensing programs in the U.S. With approximately 280 employees, Gordon-Darby provides its own software technology and advanced testing products to deliver customer-focused inspection and licensing services under government contract in the three named states. In 2017, the company had revenues of approximately USD 35 million, the majority of which comes from the vehicle inspection programs. The acquisition enables Opus to strengthen its position in the US and offers management and technology synergies that benefit the shared customer base across the globe. The acquisition was financed through a five-year USD denominated credit facility from Swedbank. Gordon-Darby is part of Opus' Vehicle Inspection division within the segment U.S. & Asia.

Notes

The following table shows the confirmed values of acquired net assets, reported goodwill and the impact on the consolidated cash flow statement related to the acquisition of Gordon-Darby.

Net assets acquired (SEK thousands)	Fair value
Customer contracts and relations	185,411
Trademarks	20,159
Systems and software	18,442
Tangible assets	11,156
Accounts receivable	17,816
Other current assets	2,634
Deferred tax liability	-51,718
Current non-interest bearing liabilities	-13,384
Net assets acquired	**190,515**
Goodwill	245,700
Purchase price	**436,215**
Less:	
Acquired liquid assets	2,353
Impact on the Group's liquid assets	**-433,862**

Acquired customer contracts and relations are amortized over an estimated useful life of 1.5-10.5 years, which corresponds to the remaining contract period including contractual extensions. Trademarks are amortized over an estimated useful life of 10 years, and systems and software are amortized over an estimated useful life of 7-10 years.

Acquisition of VTV

On May 29, 2018 Opus Group AB (publ) and its fully owned subsidiary Opus Inspection, Inc. (Opus) acquired 100% of the shares of the two Argentinian vehicle inspections companies, VTV Norte SA and VTV Metropolitana SA (VTV). The VTV companies hold vehicle inspection concessions in the province and city of Buenos Aires, Argentina. The total purchase price, on a cash and debt-free basis, amounted to approximately EUR 11 million (approximately SEK 110 million). The transaction was financed through existing cash. The VTV companies have been consolidated into Opus accounts as of May 29, 2018 and are part of Opus' Vehicle Inspection division within the segment Latin America.

For the past 20 years, VTV Norte has operated a concession for five vehicle inspection stations in the province of Buenos Aires, inspecting 330,000 vehicles a year. The concession expires at the end of 2018 and negotiations are underway to obtain a contract extension. VTV Metro holds a concession until 2026 to operate two inspection stations in the city of Buenos Aires. In 2017, the first calendar year of its operations, the company inspected 145,000 vehicles. In 2017, VTV Norte and VTV Metro had combined revenues of approximately EUR 10 million (based on 2017 end of year exchange rate).

The acquisition of VTV will improve Opus' overall position in Argentina and in the Latin American vehicle inspection market. It will contribute positively to Opus' overall EBITDA and return on capital employed (ROCE) from the date of acquisition. No significant one-off expenses have occurred as a result of the completed transaction. VTV Norte and VTV Metro will continue to operate under the same names, and with the same highly experienced management team and staff. VTV Norte has successfully operated its concession for 20 years and both companies are active in the local vehicle inspection association.

The preliminary purchase price analysis is based on VTV's prepared and consolidated balance sheet. Opus has obtained a third-party market valuation of VTV's land, where the land has been valued at approximately USD 4.5 million. Final market valuation of the land and other tangible fixed assets as well as identification and market valuation of intangible assets remains and therefore the surplus value, adjusted for the preliminary value of land, is presented as goodwill in the table below.

Net assets acquired (SEK thousands)	Fair value
Intangible assets	479
Land	36,781
Other tangible assets	7,745
Deferred tax asset	3,616
Accounts receivable	2,633
Other current assets	17,027
Deferred tax liability	-10,626
Current non-interest bearing liabilities	-16,588
Net assets acquired	**41,066**
Goodwill	84,848
Purchase price	**125,914**
Less:	
Acquired liquid assets	16,193
Impact on the Group's liquid assets	**-109,722**

Reconciliation between IFRS and key ratios

Organic growth

SEK thousands	Apr 1 - Jun 30	Jan 1 - Jun 30
Net sales 2018	651,234	1,206,415
- Net exchange rate effects	7,032	37,673
- Effect of acquisitions/divestments	-126,954	-247,422
Comparable net sales	**531,312**	**996,666**
Net sales 2017	**475,157**	**903,824**
Revenue growth	**37.1%**	**33.5%**
Organic growth	**11.8%**	**10.3%**

In this report, Opus presents certain financial measures that are not defined under IFRS, referred to as Alternative Performance Measures. The Group believes that these measures provide useful supplemental information to investors and the Company's management as they allow for the evaluation of the Company's results and financial position. As not all companies calculate the financial measures in the same way, these are not always comparable to measures used by other companies. Investors should consider these financial measures as a complement rather than a substitute for financial reporting under IFRS.

Return on capital employed and equity

SEK thousands	Jan 1 - Jun 30 2018	Jan 1 - Jun 30 2017	Jan 1 - Dec 31 2017
LTM EBITA	263,672	199,744	187,971
LTM average working capital	-101,082	-61,331	-72,177
LTM average value tangible and intangible assets	2,529,518	2,100,798	2,206,328
Average capital employed	**2,428,436**	**2,039,467**	**2,134,151**
Return on capital employed	**10.9%**	**9.8%**	**8.8%**
LTM profit/loss - attributable to parent company shareholders	41,113	73,283	81,157
LTM average equity - attributable to parent company shareholders	952,799	969,824	957,187
Return on equity - attributable to parent company shareholders	**4.3%**	**7.6%**	**8.5%**

LTM = Last 12-months

Interest coverage ratio

SEK thousands	Jan 1 - Jun 30 2018	Jan 1 - Jun 30 2017	Jan 1 - Dec 31 2017
LTM EBITDA	388,555	316,743	308,106
LTM EBITDA for proforma accounts from acquired businesses	84,288	22,574	10,736
LTM EBITDA incl. proforma accounts from acquired businesses	**472,843**	**339,317**	**318,842**
LTM Net financial items excluding Fx differences	-85,595	-61,310	-65,009
Interest coverage ratio	**5.5**	**5.5**	**4.9**

LTM = Last 12-months