

Press information  
December 17<sup>th</sup>, 2007



## **Opus signs a break through contract for the Italian market worth approximately 50 MSEK**

**Opus Prodox AB (publ) has signed a three year distribution contract with Promo Parts Srl, in line with the contract signed between Promo Parts and "Cartesio Team", for diagnostic equipment distribution to Italian car workshops. This three year contract is estimated to give Opus revenue of approximately 50 MSEK during that period.**

Promo Parts Srl has been an Opus distributor on the Italian market for the last 18 months and is responsible for import, distribution, service and support of Opus Group products. The diagnostic equipment are PC-based tools for workshops to help diagnose and fault tracing of electronic systems.

"Cartesio Team" is an organization made of 14 independent Italian regional retailers who work together within purchasing, marketing and customer support. "Cartesio Team" is the leading distribution channel for equipment to car workshops in Italy. "Cartesio Team" has until now sold products from Italian competitors, but the new agreement will launch Opus products as the "Prime Brand" to approximately 60 000 workshops in Italy.

"We have been working on this deal since the exhibition in Bologna, in May this year, and it's very conclusive that we now have managed to get such a good agreement in place. Promo Parts and "Cartesio Team" have tested the products during the summer and the decision to launch Opus as a "Prime Brand" is especially rewarding as many of our toughest competitors are Italian manufacturers", says Magnus Greko, Managing Director and Marketing Manager of Opus.

This press info is also available in Swedish at [www.opus.se](http://www.opus.se)

### **Opus in Brief:**

The business idea of Opus Group is to develop, produce and sell products within Automotive Test Equipment, Fleet Management and Wireless Vehicle Inspection for the global market. The products include emission analyzers, diagnostic equipment, brake testers, wheel alignment, electronic driver log systems, Fleet Management systems and systems for Remote OBD. The group is selling in more than 50 countries all over the world. Opus share is listed on First North (Stockholm Stock Exchange) under the ticker OPUS. The group currently employs 60 persons. The turnover 2006 was 37 MSEK with a continued annual growth rate of 30-50%.

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