

Press information
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Opus signs global partner agreement with Autocom for sales of diagnostic products.

Opus Prodox AB and Autocom Diagnostic Partner AB (subsidiary to the German Würth Group) have signed a partner agreement regarding global distribution through Opus of Autocom's diagnostic products for fault tracing in vehicle electronics. From 1st of July, 2006, Opus and Autocom will combine their distribution through Opus. Initially it involves 19 distributors in 15 countries from Autocom and Opus existing distributor network in more than 30 counties to create increased revenue for both Opus and Autocom. Opus and Autocom expect sales from Opus of approx. 10 MSEK as a result of the agreement.

Autocom has international sales to larger customers (OEM partners) and to distributors. Autocom has a sales strategy to focus on larger customers, while Opus has an organization for supporting sales to distributors in several countries. The products include different diagnostic systems for multi-brand workshops. The products will be sold under two brand names, Autocom and Opus, and are state-of-the-art due to the high quality and a competitive price level. As of today the diagnostic systems include 41 vehicle brands in 15 language versions. Because of the agreement Opus will hire two new international sales representatives.

The agreement also includes that Autocom will offer Opus emission test equipment to its OEM customers and Opus will assist Autocom in finding new OEM customers on an international base. Autocom has an extensive "know-how" within vehicle computer communication and modern vehicle electronics that can be combined with Opus products and platforms within Fleet Management to create new applications and competitive advantages.

This press info is also available in Swedish at www.opus.se

For more information or photos please contact:

Magnus Greko, Managing Director
Opus Prodox AB
Phone: +46 (0) 31 748 34 91
E-mail: magnus@opus.se
WEB: www.opus.se

Bengt Andersson, Managing Director
Autocom Diagnostic Partner AB
Phone: +46 (0) 520 470700
E-mail: bengt@autocom.se
WEB: www.autocom.se

Short about Opus:

The business idea of Opus Prodox AB is to develop, produce and sell products within Emission & Diagnostics, Fleet Management and Wireless Vehicle Inspection for the global market. The products include emission analyzers, diagnostic equipment, electronic driver log systems, Fleet Management systems and systems for Remote OBD. The company is selling in more than 30 countries all over the world. Opus is a public company and was listed on the "Aktietorget" list (Stockholm Stock Exchange Trading System) in April 2006. The company has 18 employees and the turnover was 21,3 MSEK in 2005.

Short about Autocom:

Autocom is a High-Tech company within vehicle electronics. Autocom develops manufacturers and markets advanced diagnostic systems for automotive electronics primarily for workshops and training centers. The Autocom brand name and product concept is today well established on the European market and is used by larger OEM enterprises within the vehicle after sales market. The company is since 2002 part of the world-wide organization of Würth with more than 50.000 employees globally. Autocom has 43 employees and the turnover was 40,4 MSEK in 2005.